

Transatlantic Partnerships in Medtech: Rising to Meet the Covid-19 Challenge

With Marie O'Malley, Senior Director, Supplier Outreach at Medtronic, Paul Kelly, Head of Operations, Bellurgan Precision Engineering, Jennie Lynch, Enterprise Ireland

Hosted by Jennie Lynch



Agenda

- + Speaker Introduction
- + **Impact of COVID-19**
- + Medtronic/Bellurgan Opportunity
- + **Funding Supports Available**
- + Questions and Answers

Today's Speakers



Marie O'Malley

Senior Director, Supplier Outreach
Medtronic



Paul Kelly

Head of Operations
Bellurgan Precision Engineering



Jennie Lynch

Senior Market Advisor
Enterprise Ireland

Impact of COVID-19



Medtronic and Bellurgan Opportunity



Funding Supports Available





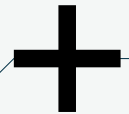
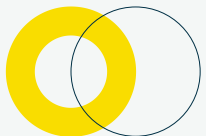
Sustaining Enterprise Fund



- + **The Sustaining Enterprise Fund (SEF)** was launched in April of this year to support companies impacted by COVID-19 to stabilise, reset, and accelerate their recovery
- + SEF Funding support is flexible as it is approved against the expenditure contained in a companies business plan (**The Sustaining Enterprise Project Plan**) and can be accessed by way of a small SEF of between €25k - €50k or the larger SEF offer of between €100k - €800k

The Fund is open to eligible companies that:

- Employ 10 or more full-time employees
- Companies in the Manufacturing and Internationally Traded Services sector
- Include EI/Údarás/IDA companies





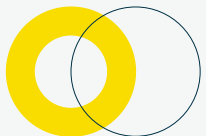
Sustaining Enterprise Fund



- + **How do I apply?**
- + All funding offers are highlighted on the EI website: enterprise-ireland.com
- + Contact your DA or the COVID-19 Business Response Unit at businessresponse@enterprise-ireland.com
- + You will be sent an SEF application, be assessed, and go through approval to payment in as short a time as possible

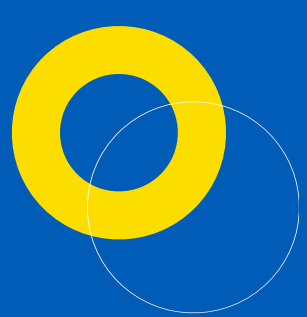
Applications are evaluated based on:

- Demonstration of COVID-19 impact and Funding requirement
- Review of the SEF Sustainability Project Plan
- Company Financials including cashflows
- Return to Economy



Look forward to hearing from you!





Questions & Answers





Supports Available

+ **Sustaining Enterprise Fund**

<https://globalambition.ie/innovation-support/sustaining-enterprise-fund/>

+ **Find a Development Advisor**

<https://www.enterprise-ireland.com/en/about-us/our-people/da%20finder/>

+ **Covid-19 Hub**

<https://globalambition.ie/covid-19/>

Registration is now open for Virtual International Markets Week 2020 !

International Markets Week 2020

+
**READY
FOR A NEW
WORLD**

5th October – 9th October

 **ENTERPRISE
IRELAND**

 **ENTERPRISE
IRELAND**

- • • • •
- • • • •
- Meet 1:1 with our International Market Advisers from 40 market offices who can advise you on local market opportunities
- Meet 1:1 with our Brexit Advisers to discuss Currency & Financial Management, Customs & Logistics and Strategic Sourcing.
- Attend our Virtual 'Ready For a New World' Live Conference on Monday 5th October

If you are interested in participating and didn't receive an e-mail invite for registration please contact us at IMWSupport@enterprise-ireland.com

Register early to avoid disappointment!

International Markets Week 2020